

**JUMPSTARTER 2021**  
**Global Pitch Competition**  
*- The World's Largest Online Pitch Contest*  
**Top 20 At A Glance**

**Alibaba Entrepreneurs Fund**

# JUMPSTARTER 2021

(HONG KONG TIME)



**2 WINNERS  
OF JUMPSTARTER 2021**

# JUMPSTARTER 2021 - TOP 20

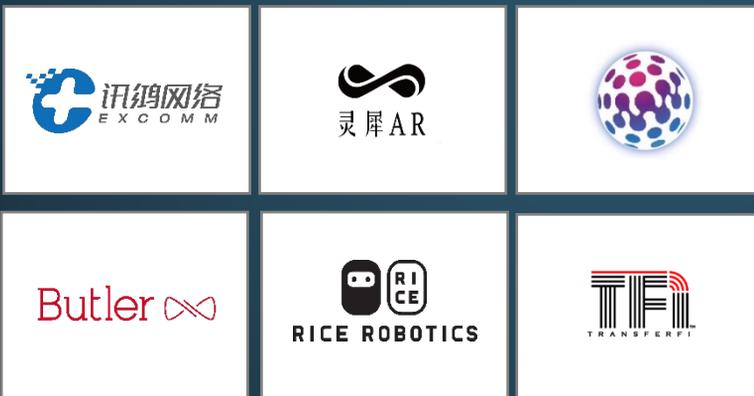
## RETAIL 零售



## FINTECH 金融科技



## SMART CITY 智能城市



## DEEP TECH 先进科技





Top 20

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## COHORT: RETAIL 零售



Ref: R01

**Artivive**

<https://artivive.com>

Fundraising Stage: Pre-Series A | United States

**Founder: Sergiu Ardelean & Codin Popescu**

This AR tool allows artists to link classical and digital art, opening doors to a whole new world of possibilities. More than 68,000 users are creating artworks with Artivive while museums and galleries can offer an innovative way for their audience to interact with exhibitions.



Ref: R02

**广州创幻数码科技有限公司 (Dreamland Maker Technology)**

[www.acgvr.com](http://www.acgvr.com)

Fundraising Stage: Pre-Series A | Mainland China

**Founder: Jian Chen**

The company is redefining real-time virtual performances in China, eliminating the need for an ad-hoc studio. It develops technology that allows for remote broadcasting and synchronized performances from different locations, within the country and beyond; it allowed for China's first national virtual performance.



Ref: R03

**ShingAh Ltd.**

<http://www.smadt.io>

Fundraising Stage: Seed Round | Hong Kong

**Founder: Cheuk-Yin Cheung**

ShingAh uses its cutting-edge 5G technology to produce cable-less CCTV systems that enhance video analytics in shopping malls. The data can aid retailers, counting foot traffic to analyze consumer behavior, and also help to create better experiences for customers.



Ref: R04

**Outpos Pte. Ltd.**

<https://outpos.co>

Fundraising Stage: Pre-Seed | Singapore

**Founder: Shariff Raffi**

Outpos is empowering street food vendors in serving traditional foods with tomorrow's technology. The company is using digital solutions to integrate vendors into a modern street food ecosystem at a fraction of the cost and time it takes to setup a traditional restaurant.



Ref: R05

**Moving Walls**

[www.movingwalls.com](http://www.movingwalls.com)

Fundraising Stage: Series A | Singapore

**Founder: Srikanth Ramachandran**

Moving Walls has developed a measurement solution for location-based media—billboards, screens, posters and more—that processes multiple location data sensors to enable planning, buying and measurement tools for all forms of outdoor advertising. It has so far measured more than 50,000 billboard locations across the globe.

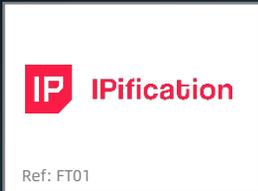


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## COHORT: FINTECH 金融科技



Ref: FT01

**Benefit Vantage Limited**

<https://www.ipification.com>

Fundraising Stage: Seed | Hong Kong

**Founder: Harry Cheung**

The company is improving mobile authentication and user experience without compromising security and privacy through IPification: mobile users can be easily authenticated via their Public IP address. The company also creates extra revenue for telco partners and helps service providers win trust with safe and seamless authentication.



Ref: FT02

**FOMO Pay**

<https://www.fomopay.com>

Fundraising Stage: Series A | Singapore

**Founder: Zack Yang**

The Singapore-based digital payment processing platform and digital banking solution provider enables digital transformation for banks, telecoms and brands in emerging markets spanning Southeast Asia, the Middle East, Latin America and Africa. FOMO Pay's partners includes mVISA, WeChat, Grab, NETS, ICBC, OCBC, Citibank and SingTel.



Ref: FT03

**InvestaX**

<https://investax.io>

Fundraising Stage: Series A | Singapore

**Founder: Alice Chen & Julian Kwan**

The company's mission is to reduce transaction costs, increase price transparency and provide a secondary trading platform for the private markets industry. The InvestaX platform sits at the core of a private markets ecosystem that delivers end-to-end solutions for digital securities issuance, investment and divestment.



Ref: FT04

**Credify**

<https://credify.one>

Fundraising Stage: Series A | Singapore

**Founder: Makoto Tominaga & Shuichi Nagao**

Credify is addressing the friction that exists between individual user data privacy and the growing need for more effective user acquisition and onboarding solutions in highly regulated industries such as finance, banking and insurance. It tackles these issues head-on with patent-pending technology and advanced customer-acquisition software.



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## COHORT: SMART CITY 智能城市



Ref: SC01

广州讯鸿网络技术有限公司  
(Guangzhou Xunhong Network Technology Co. Ltd.)

[www.jiaxincloud.com](http://www.jiaxincloud.com)

Fundraising Stage: Series A | Mainland China

**Founder: Xuejun Ning**

A full stack 5G communication solution provider, the company collaborated with Huawei to deploy the world's first 5G messaging platform at Guangdong Mobile. It is cooperating with Huawei, China Telecom and China Unicom to explore overseas markets. Today, its products cater to over 10 billion users.



Ref: SC02

北京灵犀微光科技有限公司 (Lingxi AR Technology Co. Ltd.)

<http://www.lx-ar.com>

Fundraising Stage: Pre Series-B | Mainland China

**Founder: Yu Zheng**

By exploiting its strong optics technology and processing advantages, Lingxi AR is the first developer of the waveguide AR technology in China. Consumer electronics, smart-eyewear manufacturers and industrial enterprises use the company's underlying optical solutions in their see-through wearable displays.



Ref: SC03

北京卓唯智科技有限公司  
(Beijing Zhuowizhi Technology Co. Ltd.)

<https://www.zwztech.com/headline>

Fundraising Stage: Series Pre-A | Mainland China

**Founder: Feixiang Ren**

ZWZTech provides future digital retail solutions. The company has developed an unmanned smart cash register and cloud platform and a speedy device for handheld inventory checking, among other technologies. Its technologies support numerous methods of payment and are therefore versatile enough to fit different industries.

**Butler**

<https://www.butlerasia.com>

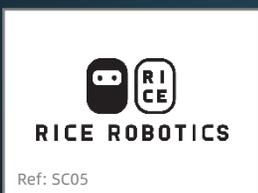


Ref: SC04

Fundraising Stage: Pre-Series A | Hong Kong

**Founder: Jonathan Lam, Angues Chan & Jeffrey Ma**

Butler is a monthly subscription service that provides an on-demand, personalized home management service. It takes the stress out of running a home by creating a tailored luxury experience. The company provides hotel-grade, in-residence services by combining its digital home concierge and in-house trained specialists.



Ref: SC05

**Rice Robotics Ltd.**

<https://www.ricerobotics.com/en>

Fundraising Stage: Seed | Hong Kong

**Founder: Victor Lee**

Rice Robotics is building the infrastructure for corporations to deploy robot fleets. It has four robots: Rice (delivery), Jasmine (disinfection), Valencia (patrol and guiding) and Waiter (food court delivery), each of which are autonomous, navigating in crowded areas and charging without help, and run by the management software RiceCore.



Ref: SC06

**TransferFi**

<http://www.transferfi.com>

Fundraising Stage: Series A | Singapore

**Founder: Aashish Mehta**

TransferFi is creating the world's first long-range, safe and efficient Wireless Power Network (WPN). It will be used to power Industry 4.0 sensors to enable scalable mass sensor deployments without the use of batteries or cables.



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## COHORT: DEEP TECH 先進科技



Ref: DT01

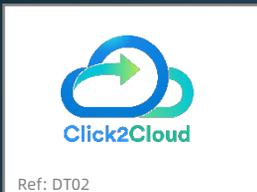
深圳显扬科技有限公司 (Hinyeung Limited)

[www.hinyeung.com](http://www.hinyeung.com)

Fundraising Stage: Series A | Mainland China

**Founder: Ding Ke**

The company is committed to manufacturing high-speed, high-definition 3-D visual devices. Its products are known for precision and are primarily used for robot navigation and industrial inspection. It has successfully worked with sectors including food, electric appliances, ceramics and shipping and logistics.



Ref: DT02

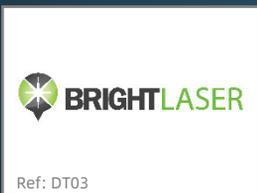
Click2Cloud (Beijing) Technology Co. Ltd.

[www.click2cloud.com](http://www.click2cloud.com)

Fundraising Stage: Series A | India

**Founder: Prashant Mishra**

Click2Cloud aims to be the most-used multi-cloud management software in the world. It provides an automated platform for workload assessment and cloud management. It has profound experience in delivering innovative solutions in cloud infrastructure automation and migration technology.



Ref: DT03

Brightlaser Limited

<http://www.brightlaser.com.hk>

Fundraising Stage: Series B | Hong Kong

**Founder: Dr. Luo Yuhui, Enoch & Peng Hongqiu, Julia**

Brightlaser was the first supply chain of 6-inch GaAs VCSEL in China and it is scaling to mass production in 2020. It aims to replace VCSEL component imports within 3 years and realize 2% market share in automotive aviation, consumer electronics, smart homes, optical communications and industrial processing.



Ref: DT04

iLoF - Intelligent Lab on Fiber

[www.ilof.tech](http://www.ilof.tech)

Fundraising Stage: Seed | United Kingdom

**Founder: Luis Valente, Mehak Mumtaz & Joana Paiva**

iLoF is working towards a new era of personalized medicine enabled by AI and the cloud. It provides screening and stratification tools that can save up to 40% of cost and 70% of the time spent screening for clinical trials. The company is currently focusing on Alzheimer's disease.



Ref: DT05

Exabyte.io

<https://exabyte.io>

Fundraising Stage: Seed | United States

**Founder: Timur Bazhirov**

The cloud-based software platform, headquartered in San Francisco, is enabling materials scientists and engineers in academic and industrial sectors to rapidly adopt and deploy a wide variety of modeling techniques, utilizing cloud-based, high-performance computing to develop new materials faster.

# JUMPSTARTER 2021 AT A GLANCE

## Alibaba Hong Kong Entrepreneurs Fund

Alibaba Hong Kong Entrepreneurs Fund ("AEF") is a non-profit initiative launched by Alibaba Group in 2015. To vitalize the development of innovation and technology, AEF's mission is to help Hong Kong entrepreneurs and young people realize their dreams and visions for a Hong Kong that is vibrant and engaged regionally and globally. As part of its investment program, AEF provides Hong Kong-based entrepreneurs with investment capital and strategic guidance to help them grow their businesses and penetrate the mainland Chinese and global markets, by utilizing Alibaba's digital economy. From 2020, AEF has also strengthened its commitment to youth entrepreneurship with a brand new initiative - "AEF GO-GETTER!". The program is made to educate and encourage Hong Kong students from secondary schools and universities to pursue entrepreneurship by putting practice over theory and providing early visionaries with business fundamentals, global perspectives and networking opportunities. For more information, please go to the website: <https://www.ent-fund.org>

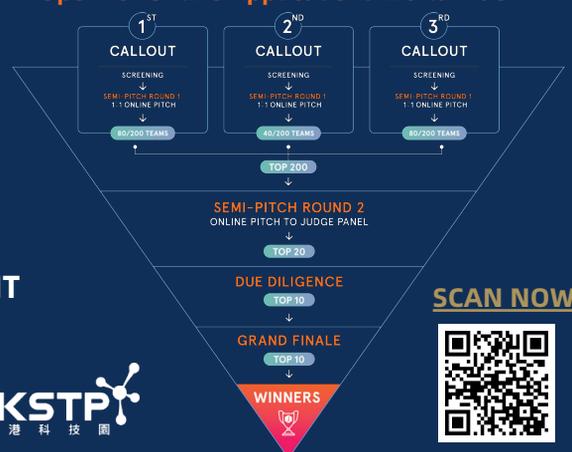
## JUMPSTARTER Global Pitch Competition - The World's Largest Online Startup Contest

JUMPSTARTER is a not-for-profit initiative created by AEF that provides a platform for all entrepreneurs and young people to jump start their dreams in Hong Kong. This one-of-a-kind annual startup event has been organized since 2017 by AEF to celebrate young entrepreneurs from across the globe. The competition gives participants a shot at turning today's business ideas into tomorrow's reality with funding, networking and prizes. For more information, please go to the website: <https://www.jumpstarter.hk>

## JUMPSTARTER 2021 GLOBAL PITCH COMPETITION

VIE FOR THE **TOP 2 TEAMS**  
WIN UP TO **US\$4 MILLION** INVESTMENT

### JUMPSTARTER Global Callout Open for Online Applications Worldwide



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